



NUMBERS		***OLD EAAB NOTES	****NEW EAAB NOTES
72 HOUR CLAUSE		*19,**53	*(19)**5.3
А		***OLD EAAB NOTES	****NEW EAAB NOTES
ACCOUNTABLE INSTITUTIONS	See FICA		
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	Risk	22,8	-22
	Variance analysis	13,11	(13) 1.7
	STEP	14,33	(14) 2.9
	SWOT	14,36	(14) 2.9.3
	Competitor analysis	14,42	(14) 2.9.5
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D		***OLD EAAB	****NEW EAAB
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В			****NEW EAAB NOTES
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В			****NEW EAAB NOTES
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			****NEW EAAB NOTES	С			****NEW EAAB NOTES
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С			****NEW EAAB NOTES	C			
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	Minors	16,8	(16) 1.3.5.5	also TRANSFER)		.5,00	(10) 010
	Misrepresentation	16,6	(16) 1.3.1		Conveyancing fees	12,43	(12)
	Mental incapacity	16,8	(16) 1.3.5.1				Appendix A
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	Terms	16.12, 16.11, 19.54	(16) 1.5.2.2, 1.5.2.1, (19) 5.4.1.2	COST	Total cost of ownership of imm property	12.19, 12.21, 9.21	(12) 2.2
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CONTRACT LAW	Principles (See also	16,6	(16) 1.1		Cost of lease	12,22	(12) 2.2.2
	CONTRACT)	, .	(,		Cost of ownership	12,19	(12) 2.2
CONTRACTUAL	Natural person -	'16.8, 16.29,	(16) 1.3, 3.4,		Cost and inflation	14,21	(14) 2.4.2
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	Clubs, foundations,	16.34, 16.36	(16) 3.4.1.7,		Variable cost	9,22	(9) 3.2
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	Drunk/intoxication/ alcohol	16,8	(16) 1.3.5.2	COST-BASED PRICING	costs - single title & sectional title	16.29, 23.12 - 23.13 19,25	(23) 1.6 (19) 2.6
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	Insolvency	16,8	(16) 3.4.2.1			10,27	(10) 0.0

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С			****NEW EAAB NOTES
COVERT ADVERTISING		19,11	(19) 1.5.2
CPA's		14,42	(14) 2.9.5.1
CPI, PPI, CPIX	CPI, PPI, CPIX	14,22	(14) 2.9.5.1
CREDIT	Cheap credit	9,25	(9) 4.3
	5 C's of credit	21,15	(21) 2.2
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D			****NEW EAAB NOTES
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DELAYS IN PROCESS	Financial impact of delays	23,14	(23) 1.7
DEMAND		14,17	(14) 2.3
	Demand Curve	14,17	(14) 2.3
	Demand Pull Inflation	14,21	(14) 2.4.2
	Demand for real estate	14,19	(14) 2.3.1.1
DEMOGRAPHICS	General	14.5 -14.13	(14)1.2, 1.3
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DENSITY		16,27	(16) 3.2.4.3
DEPRECIATION	Appreciation and Depreciation. See APPRECIATION	9.16, 9.32	(9) 2.3.1, App A
DEVELOPER		14,65	(14) 4.2.4
	and sectional title property	19,48	(19) 4.4
DIAGRAM		3.14, 16.28	(3) 1.6.7
DISCLOSURE	sectional title unit sale agreement	19,49	(19) 4.6
DIVERSIFICATION	General	22.7, 22.9	

		OLD EAAB	*NEW EAAB
D			
	Over-diversification (See OVER- DIVERSIFICATION)		
	Diversification - too much	22,11	
	Risks	22,7	
Е		***OLD EAAB NOTES	****NEW EAAB NOTES
EAAB	Who need not register with EAAB	14.65, 16.42	(14) 4.2.4, (16) 4.4
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(14) 3.5.6

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	Evaluate Forms document required when purchasing Valid sale Valid sale - written and signed by both parties Valid sale contract Lease	12.39, 16.36 21,19 21.20 19,54 16.6, 16.11 16.6, 15.16 16.20	(12) 3.3, (16) 3.5.1 (21) 3.3 (21) 3.3 (21) 3.3 (19) 5.4.1.1 (126) 1.3.1, 1.4.2 (16) 1.3.1 (16) 2.3
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VALID	Evaluate Forms document required when purchasing Valid sale Valid sale - written and signed by both parties Valid sale contract Lease Option Transaction Value based pricing Annuity, future value Cost base pricing Future and present value Future value formula	12.39, 16.36 21,19 21.20 19,54 16.6, 15.16 16.20 19,55 12,6 19,25 9,17 19,25	(12) 3.3, (16) 3.5.1 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.4 (19) 5.4.1.1 (126) 1.3.1, 1.4.2 (16) 1.3.1 (16) 2.3 (19) 5.4.2 (12) 1.2.2 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1 (9) 2.4.2
VALID	Evaluate Forms document required when purchasing Valid sale Valid sale - written and signed by both parties Valid sale contract Lease Option Transaction Value based pricing Annuity, future value Cost base pricing Future and present value	12.39, 16.36 21,19 21.20 19,54 16.6, 15.16 16.20 19,55 12,6 19,25 9,17 19,25 9.17 - 9.18	(12) 3.3, (16) 3.5.1 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.3 (19) 5.4.1.1 (126) 1.3.1, 1.4.2 (16) 1.3.1 (16) 2.3 (19) 5.4.2 (12) 1.2.2 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1
VALID	Evaluate Forms document required when purchasing Valid sale Valid sale - written and signed by both parties Valid sale contract Lease Option Transaction Value based pricing Annuity, future value Cost base pricing Future and present value Future value formula Value of property on	12.39, 16.36 21,19 21.20 19,54 16.6, 16.11 16.6, 15.16 16.20 19,55 12,6 19,25 9,17 19,25 9.17 - 9.18	(12) 3.3, (16) 3.5.1 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.4 (19) 5.4.1.1 (126) 1.3.1, 1.4.2 (16) 1.3.1 (16) 2.3 (19) 5.4.2 (12) 1.2.2 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1 (9) 2.4.2
VALID	Evaluate Forms document required when purchasing Valid sale Valid sale - written and signed by both parties Valid sale contract Lease Option Transaction Value based pricing Annuity, future value Cost base pricing Future and present value Future value formula Value of property on open market Market value, compare sales. See	12.39, 16.36 21,19 21.20 19,54 16.6, 16.11 16.6, 15.16 16.20 19,55 12,6 19,25 9,17 19,25 9.17 - 9.18 9,19 14,25	(12) 3.3, (16) 3.5.1 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.3 (21) 3.4 (126) 1.3.1, 1.4.2 (16) 1.3.1 (16) 2.3 (19) 5.4.2 (12) 1.2.2 (19) 2.6 (9) 2.4.1 (19) 2.6 (9) 2.4.1 (9) 2.4.2 (14) 2.6.2.1

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- This column gives the chapter number and paragraph reference in the set of notes where the pages are not divided into columns.

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